

# Articulation Agreement

## Southern New Hampshire University and The Massachusetts Community Colleges

Berkshire Community College  
Bristol Community College  
Bunker Hill Community College  
Cape Cod Community College  
Greenfield Community College  
Holyoke Community College  
Mass Bay Community College  
Massasoit Community College  
Middlesex Community College  
Mount Wachusett Community College  
Northern Essex Community College  
North Shore Community College  
Quinsigamond Community College  
Roxbury Community College  
Springfield Technical Community College

### I. PURPOSE

Southern New Hampshire University (SNHU) and The Massachusetts Community College System, in the spirit of academic cooperation, and in order to facilitate the transfer of graduates of The Massachusetts Community Colleges to Southern New Hampshire University - University Campus (UC) and the College of Online and Continuing Education (SNHU-COCE), hereby do enter into an academic articulation agreement. Successful implementation of the Agreement is dependent upon communication of its content to all involved participants and the assumption of responsibility by both institutions for such communications.

The purpose of this Articulation Agreement is to acknowledge that, following completion of an associate's degree within The Massachusetts Community Colleges, students may transfer all the credits from the degree to Southern New Hampshire University, to an undergraduate degree program that coincides with their associate's degree, as long as the following criteria are met.

### II. TRANSFER PATHWAY(S)

1. SNHU welcomes students who wish to transfer from The Massachusetts Community Colleges.
2. As SNHU is regionally accredited, all academic course work in which a student has earned a grade of "C-" or higher is fully transferable based on the attached course equivalents. Academic course work in which a student has earned a "C-" or better will transfer provided the GPA of transferring coursework is a 2.0 or higher.

3. Southern New Hampshire University works with Massachusetts Community College students who have completed an associate's degree and desire to transfer into a bachelor's degree program at SNHU. SNHU accepts up to 90 semester hours of transfer credit providing it fits into the students' academic program. Students may need to complete additional general education coursework to meet SNHU requirements. SNHU may accept degree-applicable transfer credit from non-traditional sources of credit. These include credit by exam (AP, 18, CLEP, and DSST) and for military service that have been evaluated according to American Council on Education (ACE) or National College Credit Recommendation Service (NCCRS). These guidelines are based on standard program requirements and each student's individual courses, past credit, and degree plan may vary.
4. Specific pathways will be created with the individual Massachusetts Community Colleges.
5. Students transferring from The Massachusetts Community Colleges may enroll at SNHU as full or part time students.
6. Military students enrolling at SNHU may transfer up to 90 hours for a bachelor's with unlimited CLEP and DANTES - providing students meet residency requirements

### **III. TERMS**

1. Because of this agreement to articulate, and provided the individual identifies as affiliated with The Massachusetts Community Colleges on his or her application form, a tuition discount and scholarships are available. For eligible graduates who transfer to the College of Online and Continuing Education (COCE), employees and the immediate family of employees (spouses, domestic partners, children, siblings and parents) of the Massachusetts Community Colleges will receive a ten (10%) percent tuition reduction. At University College (UC), students who classify as a full time day undergraduate (traditional) students are eligible for up to \$16,000 in annual renewable scholarships which includes a Regional Community College Scholarship of \$3,000 from transferring from a partner institution.
2. Applicable as of the date this Agreement is fully executed by the parties below. In addition, those eligible graduates, employees and immediate family of employees who enroll in Southern New Hampshire University will receive a waiver of the application fee normally required by Southern New Hampshire University. No application fee waiver, tuition credit or refund shall be made retroactively for any eligible employee, their family member or alumnus already enrolled at SNHU on the date of execution of this Agreement; however, the tuition reduction shall be applied to such eligible employees, their family members or graduates for course enrollments following the execution of this Agreement. Programs offered at military tuition assistance levels are not subject to this reduction. The Massachusetts Community Colleges employees, their family members and graduates must inform SNHU admissions representatives about their affiliation.
3. SNHU may change its tuition rates at any time at its sole discretion and the reduction will be calculated based on the current tuition in effect for the applicable academic term for the enrolled program. Eligible employees and alumni shall not be entitled to any other reduction and are subject to all other admission and continuation requirements as set forth in the respective Southern New Hampshire University policies and catalogs.
4. Southern New Hampshire University agrees to provide The Massachusetts Community Colleges, at their request, an annual update of student enrollment, to include general data on how many students have

transferred to SNHU.

5. This Agreement is effective as of the date of the fully executed document, and shall continue until terminated. Both parties must approve amendments to the Agreement in writing. Either party may terminate the Agreement without cause upon 90 days written notice to the other party. Notwithstanding the foregoing, either party may terminate the Agreement immediately in the event that participation under the Agreement may give rise to a violation of any requirement of federal or state law or regulation or the requirements of any accrediting agency having jurisdiction.
6. Admission criteria, academic requirements, and other admission requirements will be subject to the applicable Catalog at the time of the students' admission. Students who have begun their SNHU program of study or students in the process of enrolling prior to the effective date of any without cause termination will be grandfathered in to continue receiving the discount offered in this Agreement until such time such students complete or discontinue enrollment in their program.
7. This Articulation Agreement is based on the current curriculum of both educational institutions. Each institution is responsible for notifying the other of any substantive changes to the curriculum. This agreement shall be reviewed by both institutions annually.
8. The parties grant to each other a non-exclusive, non-transferable license to use each other's trademarks and service marks in furtherance of the articulation coordination detailed herein or in a manner solely for the purpose of identifying and communicating the existence of the relationship to The Massachusetts Community Colleges' students and alumni. Use of trademarks, service marks and logos will comply with use policies of the originating institution. The parties shall discontinue the use of the licensed marks and return any and all files and materials containing the licensed marks supplied by the owner at termination or expiration of the Agreement. Neither party grants to the other any interest in the other party's trademarks. Should either originating institution request, in writing, that a particular use of the originating institution's trademarks and/or service marks be discontinued, the non-originating institution shall cease and desist such use of the trademarks and/or service marks.
9. The Massachusetts Community Colleges agrees to notify students of transfer opportunities to SNHU, to collaborate with SNHU on other forms of transfer communication and to host SNHU representatives on campuses for recruitment activities during the academic school year.
10. The parties hereto will have the relationship of independent contractors for all purposes. Each will have complete control over its own performance and the details for accomplishing its own obligations under this Agreement. In no event will the agents, representatives or employees of one party be deemed to be agents, representatives or employees of the other.
11. This Agreement may be executed by a duly may be executed by a duly authorized representative of each party, either by electronic or facsimile transmission, each of which will be considered an original.

#### **IV. CONTACTS FOR COORDINATION:**

All notices and other communications required hereunder by either party to the other shall be in writing, delivered personally, by certified or registered mail, return receipt requested, or by overnight courier, and

shall be deemed to have been duly given when delivered personally or received when using overnight courier or three business days after being deposited in the United States mail, postage prepaid, addressed as follows:

If to Southern New Hampshire University:

Cindie Sylvester, Assistant Director, Academic  
Alliances Southern New Hampshire University  
College of Online and Continuing Education  
1230 Elm Street  
Manchester, NH 01303

The Massachusetts Community Colleges:

Gretchen Manning, Deputy Executive Officer  
The Massachusetts Community Colleges  
15 Court Square, Suite 1100  
Boston, MA 02108

Or to such other persons or places as either party may from time to time designate by written notice to the other.