

FY 2017 Final Budget

DR. PAM Y. EDDINGER, PRESIDENT

BUNKER HILL COMMUNITY COLLEGE 250 NEW RUTHERFORD AVENUE BOSTON, MASSACHUSETTS 02129-2925

FY2017 BUDGET ASSUMPTIONS

I. BUDGETS

The following supporting materials are contained within this packet:

- FY2016 and FY2017 Consolidated Revenue Detail
- FY2016 and FY2017 Consolidated Expenditure Detail
- Plant Fund Budget and Projects
- FY2017 Projected Expenditures Over \$25,000
- FY2017 Grants Listing

II. GENERAL ASSUMPTIONS - REVENUE

- A. Total State funding for FY2017 is projected to be \$25,651,288 compared to \$25,389,559 budgeted for FY2016. This is an increase of \$264,191 over FY2016. This is partially offset by an increase in state mandated expenses which are primarily fringe benefits and salary increases negotiated by the state. These mandated increases approximate \$900,000 resulting in a net state decrease in state aid of \$712,944. State funding comprises about 34% of all funding (down from 35% in FY16).
- B. Tuition and general course fee revenue from credit courses are projected at \$47,119,192 compared to \$45,155,182 budgeted for FY2016. Revenue is based on a 2.2% reduction in enrollment and a \$14 per credit hour general fee increase effective spring 2017.

Tuition & Fee Change	Amount
FY2016 Budgeted Tuition & Fee Revenue	\$45,155,000
FY2016 Actual Deficit	(\$550,000)
FY2016 Full Year Fee Increase	\$1,500,000
FY2017 2.2% Enrollment decrease	(\$785,000)
FY2017 Fee Increase – Half Year	\$1,800,000
Total	\$47,120,000

C. Other retained revenues for FY2017 are budgeted at \$2,080,000. The sources of other retained revenue consist of the following:

•	Other Student Fees	\$470,000
•	Commissions	\$1,100,000
•	Interest	\$260,000
•	Grants Overhead	\$250,000

D. Revenue from Workforce Development & Community Education is projected at \$1,150,000 compared to \$1,015,000 budgeted for FY2016.

Description	FY2016	FY2017
Workforce Development	\$400,000	\$500,000
Community Education	\$615,000	\$650,000
Total	\$1,015,000	\$1,150,000

E. Revenue from Facility Rental is projected at \$75,000, same as FY2016.

II. GENERAL ASSUMPTIONS - EXPENDITURES

- F. Total expenditures are projected to be \$78,539,817 compared to \$74,591,343 budgeted for FY2016. This is an increase of \$3,948,474 or 5.3% over FY2016.
- G. Discretionary budgets have remained flat from the FY2016 Budget.
- H. Collective bargaining and all salary increases are included, costing about \$1,200,000
- I. Funding of Annual Unit Plan's (AUP's) is the same in FY2017 as in FY2016 at \$1,500,000. Included in the budget is a contingency reserve of \$200,000.
- J. The FY2017 base budget includes a Plant Fund of \$4,574,338. Expenditures from the Plant Fund are for allowable capital adaptation and renewal as required by law.
- K. The FY2017 Budget includes a \$2,164,337 structural deficit. This is \$1,601,926 more than the FY2016 budgeted deficit of \$831,601; \$352,255 more than the FY2015 budgeted deficit; \$1,702,549 less than the FY2014 budgeted deficit; and \$2,594,743 less than the FY2013 budgeted deficit.

Fiscal Year	Deficit	Variance from FY17
2017	(\$2,164,337)	-
2016	(\$831,602)	(\$1,601,926)
2015	(\$1,812,082)	(\$352,255)
2014	(\$3,866,886)	\$1,702,549
2013	(\$4,759,080)	\$2,594,743

FY2016 and FY2017 CONSOLIDATED REVENUE DETAIL

	FY2016	FY2016	FY2017		
DESCRIPTION	Budget	Actual	Budget	Change	Pct.
RETAINED TUITION & FEES					
Credit Tuition and General Course Fees	45,155,183	43,495,222	47,119,192	3,623,970	8%
Non-Credit Tuition and Fees	615,000	607,619	650,000	42,381	7%
SUB-TOTAL - Retained Tuition & Fees	45,770,183	44,102,841	47,769,192	3,666,351	8%
OTHER REVENUES					
Other Student Fees	450,000	466,344	470,000	3,656	1%
Commissions	1,100,000	1,036,701	1,100,000	63,299	6%
Interest	350,000	296,063	260,000	(36,063)	-12%
Overhead - Grants	225,000	270,289	250,000	(20,289)	-8%
SUB-TOTAL - Other Revenue	2,125,000	2,069,397	2,080,000	10,603	1%
Worldarge Development Contracte**	400,000	453,437	500,000	46,563	10%
Workforce Development Contracts** Facility Rentals	75,000	63,498	75,000	11,502	18%
1 dointy Nortals	70,000	00,400	75,000	11,502	1070
RETAINED REVENUE TOTAL	48,370,183	46,689,173	50,424,192	3,735,019	8%
STATE APPROPRIATION	24,053,931	24,053,146	25,396,615	1,343,469	6%
FUNDING FORMULA ALLOCATION	1,335,628	1,333,951	254,673	(1,079,278)	-81%
SUPPLEMENTAL APPROPRIATION	0	302,706	0	(302,706)	-
Transfer from Foundation	0	0	300,000	300,000	-
TOTAL REVENUE	73,759,742	72,378,976	76,375,480	3,996,504	6%
Total Expenditures	74,591,343	72,941,387	78,539,817	5,598,430	8%
Surplus/(Deficit)	(831,601)	(562,411)	(2,164,337)	(1,601,926)	285%

FY2016 and FY2017 CONSOLIDATED EXPENDITURE DETAIL

		FY2016	FY2016	FY2017		
OPE	RATING EXPENSES	Budget	Actual	Budget	Change	Pct.
AA	Personnel, Overtime	32,250,227	32,137,490	33,927,982	1,790,493	6%
BB	Professional Development, Travel, Employee Expenses	229,656	195,326	201,967	6,641	3%
CC	Adjunct Faculty, Tutors, Part-Time Help	17,972,567	17,210,203	17,957,907	747,704	3 <i>%</i> 4%
	· ·	· · · ·	· · ·		·	
DD	Employee Benefits/Costs	2,282,600	2,023,136	2,182,600	159,464	8%
EE	Administrative Expenses/Advertising, Travel	2,601,497	2,422,976	2,445,905	22,929	1%
FF	Instructional Expenses	1,358,984	1,073,674	1,219,685	146,011	14%
GG	Utilities/Rent	1,963,629	1,837,366	1,784,956	(52,410)	-3%
HH	Auditors, Attorn, Consult	551,901	775,231	1,098,527	323,296	42%
JJ	Facilities Contracts, Operational Services, Trainers/Lecturers	1,746,078	1,633,808	1,503,568	(130,240)	-8%
KK	Equipment Purchase	87,736	159,361	234,200	74,839	47%
LL	Lease/Purch & Equip Maint	881,521	647,378	856,067	208,688	32%
MM	Day Care	0	2,000	0	(2,000)	-100%
NN	Facilities Renovation & Operational Services	2,060,535	2,088,882	2,837,994	749,111	36%
PP	Grants and Subsidies	50,000	72,500	50,000	(22,500)	-31%
RR	Benefit Programs/Scholarships	479,962	409,745	427,499	17,754	4%
UU	Information Technology & Telecommunications	6,547,213	6,725,074	7,236,623	511,549	8%
	Transfer to Plant	3,527,237	3,527,237	4,574,338	1,047,101	30%
TOTAL	OPERATING EXPENSES	74,591,343	72,941,387	78,539,817	5,598,430	8%

BUNKER HILL COMMUNITY COLLEGE

PLANT FUND ACTIVITY FOR FY2017

PLANT FUND BALANCE - BEGINNING OF YEAR							
Scheduled and Funded Projects							
Revenue							
Current Year Transfer - 5%	\$	3,638,524					
Current Year Transfer - Additional Funding	\$	935,814					
Other Sources							
BHCC Foundation	\$	300,000					
DCAMM - Emergency Plaza Repairs	\$	1,507,256					
Total Revenue	\$	6,381,594	\$	6,381,594			
	-						
Total Available Funds			\$	7,148,239			
Projects and Capital Additions							
1. Architectural Design Services	\$	20,000					
2. Lower Lobby B Building Heat	\$	19,394					
3. Masonry Repairs - Charlestown	\$	50,000					
4. Replace E Building Stair Treads	\$	50,000					
5. Install LED Lights (Common Hallways, C202, A300)	\$	100,000					
7. H Building Furnishings	\$	91,000					
9. LifeMap Modifications Office Construction	\$	52,005					
10. Unallocated Reserve - Charlestown Campus	\$	217,734					
11. Unallocated Reserve - Chelsea Campus	\$	22,040					
12. Renovation of A200 & Relocation of Campus Police (Construction)	\$	725,000					
13 Renovation of A200 Other Expenses (IT, Furnishings, Security, Radio)	\$	150,000					
14. Classroom Rehabs - 2nd Floor D, Computer Lab Chairs, E Building Gen Classrooms	,						
(Music Rooms B124, 125, 130, 131?)	\$	150,000					
15. Baseball Field Improvements	\$	29,570					
16. DCAMM - Plaza Emergency Repairs	\$	1,644,256					

BUNKER HILL COMMUNITY COLLEGE

PLANT FUND ACTIVITY FOR FY2017

	PLANT FUND ACTIVITY FOR FY2017		
17.	Bus Stop Relocation to G, Relocate Handicap Ramp, Install Canopy	\$ 85,000	_
18.	ADA Sidewalk Construction Lot 5 to G	\$ 35,000	
19.	Fire Alarm Upgrade B Building	\$ 80,000	
20.	Replace Pipe in Tunnel	\$ 61,000	
21.	Waterline Valve Replacement (Tunnel A, B, D)	\$ 31,500	
22.	Chelsea Buildout and Moving Costs	\$ 500,000	
23.	One Stop Renovation - Phase 1	\$ 300,000	
24.	Emergency Roof Repairs - B Building	\$ 21,500	
25.	Library Renovations	\$ 38,500	
Total Pro	jects and Capital Additions	\$ 4,473,499	\$ 4,473,499
Real Esta	te Financing and Leasing		
26.	H Building Lease (includes storage annex)	\$ 1,281,772	
27.	Energy Project Debt Service	\$ 245,063	
28.	Health & Wellness Center Debt Service	\$ 690,000	
29.	Chelsea 70 Everett Ave. Lease (move 1/2017) (6 months @ \$30 x 30,527 sqft)	\$ 457,905	
<u>Total Rea</u>	l Estate Financing and Leasing	\$ 2,674,740	\$ 2,674,740
Total Pro	jects and Capital Additions		\$ 7,148,239
PLANT FU	IND BALANCE - END OF YEAR		\$ -
Projects F	Pending Funding		
Revenue	by Source		
30.	BHCC Foundation Faculty and Staff Lounge Improvements	\$ 30,000	
31.	BHCC Foundation - Charlestown Turf Project/Private Partners	\$ 1,650,000	

688,000

600,000

32. DCAMM - Deferred Maintenance and Accessibility

33. Other Sources

BUNKER HILL COMMUNITY COLLEGE

PLANT FUND ACTIVITY FOR FY2017

Total Rev	<u>enue</u>	\$ 2,968,000	\$ 2,968,000
Jnfunded	l Projects		
34.	DCAMM - Replace Roof - Chelsea	\$ 180,000	
35.	DCAMM - Replace HVAC Roof Mounted Units - Chelsea	\$ 334,000	
36.	DCAMM - ADA Compliance Issues	\$ 174,000	
	Other Sources - DCAMM	\$ 688,000	\$ 688,000
37.	Renovate Bathrooms 3rd Floor B Building (Gender Neutral ADA Compliant)	\$ 150,000	
38.	Charlestown Turf Project - BHCC Foundation	\$ 1,650,000	
39.	Faculty and Staff Lounge Renovations - BHCC Foundation	\$ 30,000	
40.	Admin. Suites Conference Room Renovation	\$ 240,000	
41.	Grounds & Landscape Equipment Storage Building (40'x90')	\$ 360,000	
	Other Sources	\$ 2,280,000	\$ 2,280,000
Total Pro	ects Pending Funding		\$ 2,968,000

FY2017 EXPENDITURES OVER \$25,000

	Vendor or Item	Туре	Amount
1.	Campus Works	IT Support & Management	\$2,600,000
2.	Direct Energy	Electricity & Natural Gas Supply - Charlestown & Chelsea	\$1,090,000
3.	S & J Cleaners	College Cleaning - Charlestown & Chelsea	\$1,087,000
4.	Ellucian	Colleague Software Maintenance and 3rd Party Support	\$925,000
5.	Securitas	College Security	\$580,000
6.	Nstar	Electricity Distributor - Charlestown & Chelsea	\$445,000
7.	Infinite Interpretations	Sign Language Interpreters	\$400,000
8.	Dell	Replacement Computers & Software Licensing	\$350,000
9.	Cisco Capital	Network Infrastructure Equipment & WebEx Suite Lease	\$305,000
10.	Unidine	Food Services	\$250,000
11.	Comcast	Internet, State VPN, Pay Phones, Domain Name; Chelsea Circuits	\$242,500
12.	Perceptive Systems	ImageNow Maintenance, Licensing, Maintenance & Professional Services	\$240,000
13.	First Data	Credit Card Processing	\$240,000
14.	Boston Water & Sewer	Water and Sewer Contract	\$220,000
15.	Peterson's Park Center	Tent Rental for Commencement	\$215,000
16.	Microsoft	Software License	\$160,000
17.	Allen Roche Group	College Advertising	\$150,000
18.	Hood Business Park	Electricity for H Building	\$140,000
19.	Ricoh Office Solutions	College Wide Toner Replacement	\$130,000
20.	Workplace Essentials	Restroom Services	\$126,000
	Central Paper	Paper Products for Central Services; College Wide Dist.	\$125,000
22.	Moodle Rooms	Learning Management System Host	\$115,000
23.	Accuplacer	On-Line Assessment Tests	\$110,000
24.	Flagship Press	Compelling Conversations & Admissions Acceptance Package	\$110,000
25.	American Program Bureau	Compelling Conversation Series/Difficult Dialogue Series	\$110,000
	Canon Business Solutions	Central Services Copier Lease	\$109,000
27.	Terminal Four	Website Content Management/Hosting	\$100,000
28.	Red Thread	Faculty & Staff Office Furniture/Facility Furniture	\$100,000
29.	Greater Talent Network	Compelling Conversation Series/Difficult Dialogue Series	\$100,000
30.	Collegiate Enterprise Solutions	Temp Agency	\$100,000
31.	Governet	Curriculum Development Software & Support	\$95,000
32.	Xerox	Central Services Copier Lease	\$90,000
33.	Laerdal	Nursing Equipment	\$80,000
34.	Platform Solutions	McAfee Maintenance	\$80,000
35.	O'Connor & Drew	Independent Auditor	\$80,000
36.	Pocket Nurse	RN Lab Supplies	\$79,000
37.	Johnson Controls	Maintenance - Energy Systems	\$75,000
38.	New Horizons	Local and Long Distance Phone Service	\$70,000
39.	National Grid	Natural Gas Distributor - Charlestown & Chelsea	\$70,000
40.	Deschamps Printing	College Magazine & international Handbook	\$67,000
	Hobson's	Online Admissions Application & CRM System	\$65,000
42.	Buyer Advertising	HR Advertising - Includes Globe, Herald, etc	\$60,000
	DL Peterson Trust	Vehicle Maintenance & Fuel	\$55,000

FY2017 EXPENDITURES OVER \$25,000

Bunker Hill Community College

	Vendor or Item	Туре	Amount
44.	EBSCO	Library Subscription Services	\$55,000
45.	Agent 0007	Student Activities Entertainment	\$50,000
46.	HigherOne	Refund Management Services	\$50,000
47.	WB Mason	College Wide Office Supplies	\$50,000
48.	Academic Keys	Employment Search Firm	\$50,000
49.	Job Target	Employment Advertising	\$50,000
50.	Spectrum Cabling	Cabling for B3 Wiring Closet	\$47,000
51.	Zogotech	Enrollment Management Reporting Module	\$45,000
52.	Casella	Trash Removal Contract	\$45,000
53.	NOBLE	Library Materials	\$45,000
54.	NelNet	Payment Plan System	\$45,000
55.	Champions Choice	Uniforms, Athletic Clothing & Supplies	\$45,000
56.	Digication	Assessment and ePortfolio Management Software	\$40,000
57.	Suburban Glass & Mirror	Roof and Glass Repairs	\$40,000
58.	XRI	X-Ray Machine Service Agreements	\$39,000
59.	Bay Cove	Grounds Cleaning Services	\$38,000
60.	WindStreet Energy	Renewable Electricity Supply	\$35,000
61.	Future Supply	Ice Melt	\$35,000
62.	ATI Testing	TEAS Tests for Health Programs	\$35,000
63.	American Express	Credit Card Processing	\$35,000
64.	Citizens	Bank Charges	\$35,000
65.	GE Capital	Info Tech Equipment Lease	\$35,000
66.	Telecheck	Check Processing	\$35,000
67.	Seaport Graphics	Exterior Banners	\$32,000
68.	Claflin Medical Equipment	Maintenance for Medical Equipment	\$32,000
69.	Merchants Fleet Management	Athletic Van Leases	\$31,000
70.	Minuteman	Security Camera/Access Control Maintenance	\$30,000
71.	Zagarri/Razargraphics	College Catalog	\$30,000
	Smarthinking	Online Tutoring Service	\$30,000
73.	High Output	A/V Rental for Special Events	\$30,000
74.	Embree Elevator	Monthly Service and Repairs	\$30,000
75.	Navin Associates	Adult Basic Education Grant Proposal	\$30,000
76.	Phillips	Nursing Equipment Maintenance	\$26,500
77.	SBT Partners	VoIP Managed Services	\$25,000
78.	Barnes N Noble	Textbook Assistance Program	\$25,000
79.	Atlas Alarm	Maintenance Service	\$25,000
80.	ACD Refrigeration	Repairs to Air Conditioning and Refrigerators	\$25,000

This list is presented in accordance with the Board of Higher Education Standards for the Expenditures of Trust Funds. The Standards s "Individual expenditures over the ceiling as specified by the Board of Trustees require the prior approval of the Board of Trustees."

The Board has determined this to be \$25,000. The above items are actual or estimated amounts and are included in the budget for FY20.

Project ID	Project Name	Pass-through Agency	Grantor	Current Project Period	FY17 Year Award Projection	Total Project Award	Project Duration	Project Year in FY17	Coordinator	Supervisor
I. Federal Gra	ants									
3054	Guided Pathways to Success in STEM (GPSTEM)	Massasoit CC	Massasoit CC	10/1/14-9/30/18 - No cost extension	263,240	525,000	4	3	Stacey Betts	Steve Roller
3055	GPSTEM Navigator	Massasoit CC	Massasoit CC	10/1/14-9/30/18 - No cost extension	67,508	202,523	4	3	Stacey Betts	Steve Roller
3094	Northeast Resiliency Consortium (NRC)	Passaic CCC	US DOL	10/1/13-9/30/17 - No cost extension	729,672	1,946,057	4	4	Stacey Betts	Steve Roller
3106	Perkins Allocation	DESE	US DOE	9/1/15-8/31/16	471,204	471,204	1	1	Nancy Angoff	Steve Roller
3107	Perkins Allocation	DESE	US DOE	9/1/16-8/31/17	481,779	481,779	1	1	Nancy Angoff	Steve Roller
3137	Inclusive Concurrent Enrollment Partner (ICE)	DESE	US DOE	7/1/16-6/30/17	30,960	30,960	1	1	Andrea Schwartz	Julie Elkins
3156	Statewide DECA Program	DESE	US DOE	9/1/15-8/31/16	40,000	40,000	1	1	Donna McFadden	Nuri Chandler-Smith
3357	Community College Initiative Program (CCIP)	NOVA CC	US DOS	7/1/16-6/30/17	196,660	196,660	1	1	Zoisa Edwards	Maria Puente
3364	Center for Integrated Quantum Materials (CIQM)	Harvard Univ.	NSF	10/1/2013-9/30/2018	30,000	150,000	5	4	JoDe Lavine	Laurie McCorry
3406	TRIO/ Student Support Services		US DOE	9/1/16-8/31/17	267,936	1,339,680	5	2	Margaret Bovill-Hawkins	Nuri Chandler-Smith
3414	Title III - SIP - BHCC LIFE MAP		US DOE	10/1/13-9/30/18	446,495	2,232,943	5	4	Clea Andreadis	Clea Andreadis
3425	Bridging Cultures Project	UMB	NEH	6/1/14-5/31/17	38,646	120,000	3	3	Liya Escalera	Lori Catallozzi
3437	Asian American Native American Pacific Islander Serving Institution (AANAPISI)		USDOE	10/1/16-9/31/21	344,859	1,730,301	1	5	Maria Puente	Clea Andreadis
3456	Louis Stokes Alliance for Minority Participation (LSAMP)	UMB	NSF	9/1/12-8/31/17	43,230	216,150	5	5	Greg Field	Laurie McCorry
3472	Broadening Advanced Tech. Education Connections (BATEC III)	UMB	NSF	9/1/11-6/30/17 - No cost extension	40,000	466,754	4	5	Jaime Mahoney	Michelle Bloomer
3486	Big Data Pathways - EDC	EDC	NSF	10/1/15-8/31/16	41,711	115,045	1	1	Jaime Mahoney	Michelle Bloomer
3494	Trio/Talent Search		US DOE	9/1/15-8/31/16	252,046	1,100,000	5	5	Austin Mirasolo	Alice Murillo
3497	Trio/Talent Search		US DOE	9/1/16-8/31/17	240,000	1,100,000	5	1	Austin Mirasolo	Alice Murillo
3806	Training in Education & Critical Research Skills	Tufts Univ.	NIH	9/1/15-8/31/16	19,691	19,691	4	5	Bob Steeper	Laurie McCorry
3807	Training in Education & Critical Research Skills	Tufts Univ.	NIH	9/1/16-8/31/17	18,489	18,489	5	5	Bob Steeper	Laurie McCorry
5400	Scholarships for Disadvantaged Students		DHHS	7/1/16-6/30/17	300,000	1,200,000	4	1	Jeremiah Williams	Judi Mann
			Total FY17	Federal Grants:	4,364,125	13,703,235				
II. State Gran	ts				,			1		
2360	Vision Project III		MA DHE	9/1/15-8/31/16	57,511	330,855	3	3	Stacey Betts	Steve Roller
2380	Vision IV		MA DHE	9/1/15-8/31/16	128,007	128,007	1	1	Liya Escalera	Lori Catallozzi
2400	TRAIN Program		MA DHE	7/1/16-6/30/17	181,006	181,006	1	1	Kim Burke	Laurie McCorry

FY17 GRANTS LISTING

		Pass-through Agency	Grantor	Current Project Period	FY17 Year Award Projection	Total Project Award	Project Duration	Project Year in FY17	Coordinator	Supervisor
3116	Commonwealth Dual Enrollment Partnership		MA DHE	9/17/15-8/31/16	52,000	52,000	1	1	Gretchen Lahey	Nuri Chandler-Smith
3117	Commonwealth Dual Enrollment Partnership		MA DHE	9/1/16-6/30/17	45,000	45,000	1	1	Gretchen Lahey	Nuri Chandler-Smith
3216	STEM Starter Academy		MA DHE	9/1/15-9/21/16	250,000	250,000	1	1	Joye Thaller	Laurie McCorry
3217	STEM Starter Academy		MA DHE	9/1/16-9/21/17	225,000	225,000	1	1	Joye Thaller	Laurie McCorry
3247	CTE Partnership		MA DESE	8/1/16-10/31/16	10,000	10,000	1	1	Nuri Chandler-Smith	Nuri Chandler-Smith
3257	Adult Education Learning Center/Chelsea		MA DESE	7/1/16-6/30/17	591,785	591,785	1	1	Toni Borge	Darrell Lemar
3267	Adult Basic Educations/ Chelsea	Metro North REB	MA DESE	7/1/16-6/30/17	53,560	53,560	1	1	Toni Borge	Darrell Lemar
3286	Adult Career Pathways (Fund Code 540)		MA DESE	9/1/15-8/31/16	103,000	103,000	1	1	Toni Borge	Darrell Lemar
3287	Adult Career Pathways (Fund Code 540)		MA DESE	9/1/16-8/31/17	106,280	106,280	1	1	Toni Borge	Darrell Lemar
3296	STEM Starter Academy Summer 2016 Supplemental		MA DHE	3/1/16-9/21/16	50,000	50,000	1	1	Joye Thaller	Laurie McCorry
3847	ABE Transitional Pathway to College	DESE	MA DESE	7/1/16-6/30/17	87,149	87,149	1	1	Toni Borge	Darrell Lemar
			Total FY17	State Grants:	1,940,298	2,213,642				
III. Local/Private Grants										
3203	Matching Funds for Vision		MA Co. Part.	9/1/15-8/31/16	50,000	150,000	3	3	Stacey Betts	Steve Roller
3536	BFI - Social Innovation Fund		The Boston Foundation	4/1/16-3/31/17	40,000	40,000	1	1	Amanda Dooling	Anne Brown
3576	Open Education Resource Degree Initiative	Achieving the Dream, Inc.	Bill & Melinda Gates Found.	6/1/16-12/31/18	32,544	100,000	1	2	Clea Andreadis	James Canniff
3705	Metro North Healthcare Workforce Transformation Training	Metro North REB	Metro North REB	2/1/15-1/31/17	7,000	13,464	2	2	Deborah Latina	Laurie McCorry
			Total FY17 Loca	al/Private Grants:	129,544	303,464				

	Total FY17 Grants:	6,433,967	16,220,341				
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SUBSIDIARY DEFINITIONS

AA	Permanent full-time personnel, Overtime			
BB	Professional Development, Travel, Employee Expenses			
CC	Adjunct Faculty, Tutors, Part-Time Help			
DD	Employee Benefits			
EE	Advertising, Office Supplies, Travel, Commencement			
FF	Academic Supplies (Library, Academic Departments); Transfer From Operations			
GG	Utilities (Fuel Oil, Natural Gas, Electricity, Water, Sewage), Vehicle Fuel, Chemicals, Rent			
НН	Attorneys, Consultants			
JJ	Facilities Contracts, Operational Services, Trainers/Lecturers			
KK	Equipment			
LL	Debt Service, Leases, Maintenance Contracts			
MM	Child Care			
NN	Facilities Renovation & Operational Services			
PP	Grants and Subsidies			
RR	Benefit Programs, Scholarships			
UU	Information Technology & Telecommunications			